

January 12, 2026

ARN-30156

MAHINDRA & MAHINDRA FINANCIAL SERVICES LIMITED  
2 SADHANA HOUSE, 570 P B MARG  
BEHIND MAHINDRA TOWERS, MUMBAI - 400018

Dear Sir / Madam,

**Re : Preferred Distribution Agreement - 01-Jan-2026 - 31-Mar-2026**

We are happy to offer you the below brokerage structure for the period 01-Jan-2026 - 31-Mar-2026. The specifics of the brokerage structure is as under:

**i) Equity Schemes:**

Product	Trail (%) Lumpsum Investments <Rs. 10 Lac #	Trail (%) Lumpsum Investments ≥Rs. 10 Lac #	Trail (%) Systematic Investments **
<b>Campaign Funds</b>			
Sundaram Services Fund	1.00	1.10	1.10
Sundaram Multi Asset Allocation Fund	1.00	1.10	1.10
Sundaram Mid Cap Fund	0.95	0.95	0.95
<b>Other Funds</b>			
Sundaram Global Brand Fund	1.25	1.25	1.25
Sundaram ELSS Tax Saver Fund	1.25	1.25	1.25
Sundaram Equity Savings Fund	1.15	1.25	1.25
Sundaram Balanced Advantage Fund	1.15	1.25	1.25
Sundaram Value Fund	1.15	1.25	1.25
Sundaram Business Cycle Fund	1.15	1.25	1.25
Sundaram Dividend Yield Fund	1.15	1.25	1.25
Sundaram Consumption Fund	1.15	1.25	1.25
Sundaram Fin. Services Opps Fund	1.15	1.25	1.25
Sundaram Focused Fund	1.15	1.25	1.25
Sundaram Infrastructure Advantage Fund	1.15	1.25	1.25
Sundaram Multi Factor Fund	1.15	1.25	1.25
Sundaram Large Cap Fund	1.00	1.10	1.10
Sundaram Multi Cap Fund	1.00	1.10	1.10
Sundaram Large And Mid Cap Fund	1.00	1.00	1.00
Sundaram Flexi Cap Fund	1.00	1.10	1.10
Sundaram Aggressive Hybrid Fund	1.00	1.00	1.00
Sundaram Small Cap Fund	1.00	1.10	1.10
Sundaram Arbitrage Fund	0.70	0.70	0.70
Sundaram Nifty 100 Equal Weight Fund	0.45	0.45	0.45

**ii) Fixed Income Schemes:**

Product	Trail (%) Lumpsum Investments	Trail (%) Systematic Investments
<b>Hybrid Funds</b>		
Sundaram Conservative Hybrid Fund	1.20	1.20
<b>Debt Funds</b>		
Sundaram Medium Duration Fund	1.20	1.20
Sundaram Short Duration Fund	0.65	0.65
Sundaram Corporate Bond Fund	0.40	0.40
Sundaram Banking & PSU Fund	0.30	0.30
Sundaram Money Market Fund	0.20	0.20
<b>Liquid &amp; Short Term Funds</b>		
Sundaram Ultra Short Duration Fund	1.25	1.25
Sundaram Low Duration Fund	0.90	0.90
Sundaram Liquid Fund	0.25	0.25
Sundaram Overnight Fund	0.10	0.10

**Equity products Additional Trail (SIP) period**

SIP-1-1

Equity products Additional Trail (SIP) period

Fund Name	>=Rs 10000 and < Rs 15000	>=Rs.15000
Sundaram Equity Savings Fund	0.10	0.15
Sundaram Dividend Yield Fund	0.10	0.15
Sundaram Mid Cap Fund	0.10	0.15
Sundaram Business Cycle Fund	0.10	0.15
Sundaram Nifty 100 Equal Weight Fund	0.10	0.15
Sundaram Fin. Services Opps Fund	0.10	0.15
Sundaram Global Brand Fund	0.10	0.15
Sundaram Focused Fund	0.10	0.15
Sundaram Infrastructure Advantage Fund	0.10	0.15
Sundaram Balanced Advantage Fund	0.10	0.15
Sundaram Large And Mid Cap Fund	0.10	0.15
Sundaram ELSS Tax Saver Fund	0.10	0.15
Sundaram Multi Cap Fund	0.10	0.15
Sundaram Flexi Cap Fund	0.10	0.15
Sundaram Multi Asset Allocation Fund	0.10	0.15
Sundaram Consumption Fund	0.10	0.15
Sundaram Value Fund	0.10	0.15
Sundaram Services Fund	0.10	0.15
Sundaram Aggressive Hybrid Fund	0.10	0.15
Sundaram Arbitrage Fund	0.10	0.15
Sundaram Small Cap Fund	0.10	0.15
Sundaram Large Cap Fund	0.10	0.15
Sundaram Multi Factor Fund	0.10	0.15

“Payable on achievement of Monthly SIP’s of min.36 months & subjected to achievement of targets” >= RS. 10000 and <

Rs. 15000 = 0.10

>= Rs.15000 = 0.15

**Terms and Conditions:**

1. The brokerage structure is applicable for the period 01-Jan-2026 to 31-Mar-2026. Sundaram Asset Management Ltd. reserves right to change the brokerage rates / Incentives in the intervening period in the event of Regulatory changes / Industry practices.
2. No brokerage is payable on investments made through RIA's ( Registered Investment Advisors )
3. Lumpsum sales refer to Fresh Purchases, Additional Purchases, Systematic Transfer Plan (STP) & Switch-in investments (ex. Intra scheme switches)
4. Trail brokerage on all new registrations of Systematic Investment Plan (SIP) / Systematic Transfer Plan (STP) w.e.f. July 1, 2021, would be at the rate(s) prevailing on the date of unitization of SIP / STP instalments and not at the rate(s) prevalent on the date of registration of SIP / STP
5. In the event of premature closure of SIP / STP, advance on new SIP/STP (if applicable) will be recovered from the subsequent pay-outs.
6. Sundaram Asset Management Company Limited reserves the right to change the brokerage / incentive without prior intimation.
7. This brokerage structure is inclusive of all applicable taxes and levies (if any). The brokerage payment is subject to receipt of all statutory documents and filing (and not limited to) and invoices within a reasonable period of time.
8. This letter supersedes any other incentive/ brokerage communication issued earlier for the above period.
9. Sundaram Asset Management Company Ltd reserves the right to make prospective changes to the fee structure including trail on existing assets in the event of unavoidable reduction in expenses due to regulatory / other reasons, The perpetual trail may also undergo change.
10. Switch between options of a fund won't be counted for additional trail incentive.
11. All mobilization which are not in line with AMFI / SEBI guidelines won't qualify for incentives.
12. Direct Plan (All Investments):
  - i) No brokerage is payable on purchases/ switches into direct plans.
  - ii) Switches from regular plan(s) into Direct Plan(s) will be subject to proportionate or complete claw back as per the guidelines governing claw back.

Looking forward to your support in our products,

Yours sincerely,

Sd/-

**C M Loganathan**

**Chief Business Officer**

*Note : 'This is a computer generated document. No signature is required'*